



A SMARTER, MORE EMPOWERING PATH FORWARD.

Mediation. Reinvented.



At Johnson/Turner, we believe mediation shouldn't feel like a formality or a box to check. It should be a turning point—an opportunity for you to take the wheel, define your next chapter, and reach resolution with confidence.

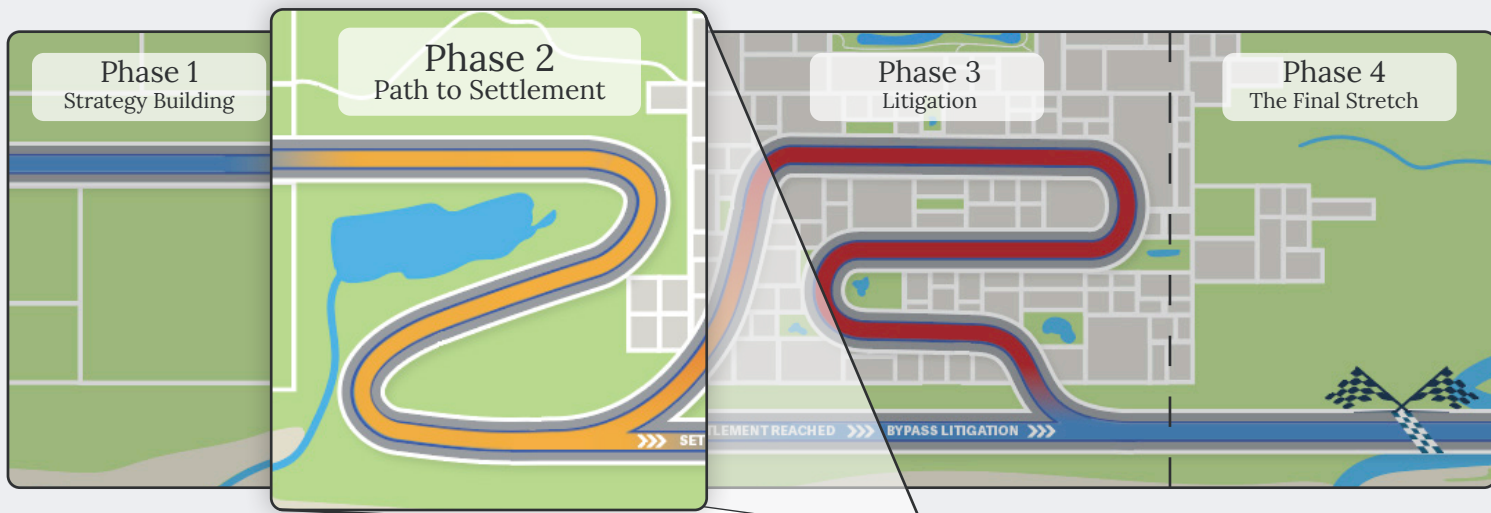
While many firms approach mediation passively, showing up because the court requires it, we set a new standard. We prepare for mediation with the same intention, clarity, and strategy that others reserve for trial. Because when you walk into mediation empowered, informed, and supported, resolution becomes not only possible—it becomes probable.

How We Mediate Differently

First, a fun fact: In Minnesota, mediation isn't optional—it's a required step in nearly every family law case, even the ones that seem destined for trial. But here's the empowering part:

When mediation leads to settlement, litigation is skipped entirely.

That means you move forward faster, spend less, and gain more peace of mind—all without stepping foot in a courtroom.



1 Expert-Level Mediation Preparation

Most firms treat mediation as an afterthought.
We treat it as a strategic craft.

Settlement Efforts

Throughout Phase 2, we make a strategic effort to reach a settlement before litigation. This can happen at any time or during one of the scheduled mediation sessions (Mediation, ENE, Settlement Negotiation, or Settlement Conference).

Our attorneys are trained in strategic mediation, so much so that we built an entire guided mediation product—FairWell™—around this philosophy. We come in prepared with positions, options, creative solutions, and a clear understanding of what matters most to you. This preparation signals to the mediator and the other party **“We’re ready, we’re informed, and we intend to resolve this matter today.”**

Why Our Clients Achieve Resolution

— And Feel Good About It

We prepare you with:

- A clear roadmap and expectations
- A strategy built around your goals
- Transparent pricing and no hourly surprises
- Deep understanding of the issues that matter most
- Options—always options—to help you choose your best path

When you combine preparation with emotional support and a process designed for clarity, settlement stops feeling like a compromise and starts feeling like taking control of your story.

Client Stories

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Working with Johnson/Turner was a good choice. Kelly Sater was able to get **my divorce resolved in mediation**. Communication was clear and prompt. Lauren did a great job as well. We were able to end a very bitter divorce through mediation and **avoid trial**.



David V.

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Erin and Erica were very caring and attentive throughout my process leading to mediation. They handled my situation with **compassion and empathy**. I am very thankful. Even after my case, they were willing to hear me out through hard moments.



— Marlene B.

2 Mediation-Focused, Litigation-Ready

Our goal is peaceful resolution as soon as possible. Our readiness is for whatever it takes.

By entering mediation with full situational clarity, we empower you to negotiate from a place of strength. This is why about **80% of our Smart Start cases settle in mediation**—because strategy, preparation, and confidence change the tone of the room.



3 Not Passive. Never Reactive. Always Strategic.

Traditional firms show up and let the mediator steer. We show up with an actionable plan built around your values and goals.

We know that when mediators sense preparation, they lean into it—often encouraging the other party to follow our lead. This isn't aggression; it's intentional advocacy designed to support a calmer, faster, more cost-effective resolution.

4 What's Best for You Is Best for Us Long Term

In traditional hourly billing firms, longer cases mean higher bills. Great for the firm, but not for you. At J/T, our philosophy is what's best for our clients is best for our firm long-term.

We want your case to end well—and soon—because your progress, peace of mind, and fresh start genuinely matter to us. That's why we moved to flat-fee pricing: it frees us from watching the clock and lets us focus entirely on your experience, your clarity, and the outcome you deserve.

